

# LOST IN TRANSLATION



Unit 5, 87 President Street, Welshpool, WA, 6106  
Telephone: (08) 9470 4999 Fax: (08) 9470 4666  
[www.railtrain.com.au](http://www.railtrain.com.au) ABN 51 145 155 666

We want to create new agreements to keep paying you less than your work mates from other companies

2018

Colleagues,

ICE – EAST COAST WORKFORCE

The purpose of an Enterprise Agreement (EA) is to have in place specific arrangements that covers conditions of employment that are tailored to meet the needs of the enterprise. The market in which Railtrain (RT) operates in is a complex competitive market that is rapidly changing. In order for RT to remain viable we must look at innovative ways in which we can continue to deliver services to our customers and meet their current and future needs. One crucial aspect of our market competitiveness is our workforce. As such we need to have in place Enterprise Agreements that allow RT to be flexible and nimble.

Flexible and nimble = easier to pay you less and make you work longer hours

We're not running the business very well, but we'll make you pay for it!

While the current EA for our East Coast Operations has been suitable over the past few years, it is a multi-state/multi-functional arrangement that no longer provides RT with a competitive edge in the marketplace. Therefore the decision has been made to cease any further bargaining in relation to seeking a replacement for the existing EA.

In place RT will be commencing bargaining processes based around our business needs which in turn will lead to a number of EA's that are tailored to meet the operational requirements of our business. Over the next few months, the necessary paperwork to commence these bargaining processes will be made available to the employees.

In the meantime please note that there is no change to your current employment arrangements as they remain in place whilst we undertake this process. If you have any questions or concerns please feel free to raise them with your local Service Delivery Manager:

Tim Miles	0439 026 605
Dean Pietrangelo	0456 000 458
Guy Matthews	0477 723 070
Lenny Norton	0488 450 154
Mal Squire	0409 969 216
Brendan Lane	0438 719 058

Yours faithfully,

Brendan Borg | General Manager NSW/QLD  
M 0448 048 600 | E [brendan.borg@railtrain.com.au](mailto:brendan.borg@railtrain.com.au)

The information contained within this document and attachments is private and confidential and is for the purpose of the recipient only. If you receive this document in error, please disregard and notify us by e-mail at [admin@railtrain.com.au](mailto:admin@railtrain.com.au). You must not retain, distribute, disclose or otherwise use any information contained in the document

The one thing we really don't want you to do is ask questions, because then you might find out what we're really up to.

So we can keep paying you less!

## Don't be bullied by management. All the way with ONE EA

Get the facts by contacting your RTBU Organiser Leanne Holmes on 0405 231 016 or email [lhomes@rtbu.org.au](mailto:lhomes@rtbu.org.au)