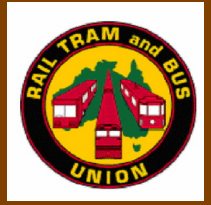


# pn nsw coal ea 2012

## members' information newsletter



As Members would be aware Your Negotiating Team met with Pacific National today in a last ditch effort to avoid a long drawn and protracted industrial conflict between the parties.

Your Negotiating Team are cognisant of the effects a long protracted industrial campaign would have on members and whilst members have voted to take various forms of action, it would remiss if all efforts were not taken to reach a negotiated outcome.

Your Negotiating Team offered to meet with the Company for an intense 48 hours of negotiations in a last ditch effort, on the condition that the Company moved from its position as outlined in the letter dated the 11<sup>th</sup> January and PN Coal employee update of the same date, as it would be fruitless to negotiate if the company was not prepared to move.

It is inconceivable that Your Negotiating Team would agree to the position as put by the Company in their 11<sup>th</sup> January correspondence when the Companies position is fundamentally the same Agreement rejected by members / employees late last year.

It was made clear that we would not be making this offer if we (Your Negotiating Team) where not prepared to genuinely have one last attempt to reach a negotiated outcome.

The Company at first said their position was as detailed in their letter dated 11<sup>th</sup> January and they had no authority to deviate from that position. They then contacted their superiors and returned to advise us that they believed that further negotiations would be fruitless, they had offered consent arbitration and their position would not change from their offer from 11<sup>th</sup> January.

On that basis the meeting was concluded.

Members will be advised of further developments.

Authorised by Robert Hayden  
Locomotive Divisional Secretary NSW Branch  
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# Negotiation Not *Intimidation*